



Wells Fargo Capital Finance

Improve your liquidity through a 45-day interest-free financing program, sponsored by DLT Solutions.

For value-added resellers in the technology industry, Wells Fargo Capital Finance offers channel financing programs to support your company's growth and success. Our programs are designed to support small to mid-sized businesses as well as large solution providers.

Eligible products

Value-added resellers of DLT Solutions products can now access a new financing program that features up to 60-day interest-free financing* through Wells Fargo Capital Finance. All products are eligible for this program.

How the program works

It's simple: For *existing customers already enrolled with us*, place your next order with DLT Solutions and bill your Wells Fargo Capital Finance credit facility. For *customers not currently enrolled with us*, simply contact us today to begin the process.

Benefits of the program

Our channel finance capabilities feature extended net terms, working capital options, and purchase order financing (short-term accounts receivable financing), all of which may help your business grow.

Through our proprietary online portal, you can efficiently handle order management and invoice processing, access customized reports, and monitor your account data 24/7.

Additionally, our program may help you:

- Improve liquidity and purchasing power
- Increase cash flow and working capital
- Increase profit potential
- Consolidate vendor payables
- Automate invoice delivery

Why Wells Fargo Capital Finance?

When we put our financing to work for you, you'll have a dedicated team working with you along the way.

We offer you:

- **Experienced team:** Our experienced team includes accomplished executives in both information technology and channel finance.
- **Market leadership:** As one of the preeminent channel finance providers in North America, we have the resources to help your business grow.
- **Flexible and timely programs:** As your business needs grow and change, our dedicated account managers proactively provide the right program to meet your needs.
- **Premier technology platform:** Our highly integrated and fully automated system is easy to access and provides flexible reporting.
- **Strength and stability:** As part of a leading financial institution, we can offer you a broad range of products and services in order to help your business succeed.

For more details on how to get started, contact me today:

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* Interest-free financing is contingent on participation and payment by vendor, and payment within specified terms by reseller. New resellers will be required to enter into an agreement with Wells Fargo Capital Finance providing further terms and conditions. Existing resellers of Wells Fargo Capital Finance should consult their current agreements for further terms and conditions. Nothing contained herein is, or shall be relied upon, as a promise, representation or commitment to provide financing or interest-free financing.

Products and services require credit approval. Wells Fargo Capital Finance is the trade name for certain asset-based lending services, senior secured lending services, accounts receivable and purchase order finance services, and channel finance services of Wells Fargo & Company and its subsidiaries.

Wells Fargo Commercial Distribution Finance is the trade name for certain inventory financing (floor planning) services of Wells Fargo & Company and its subsidiaries.